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November 8, 2022

## Consolidated Financial Results for the Nine Months Ended September 30, 2022 (Under Japanese GAAP)

Company name: ZOOM CORPORATION  
 Listing: Tokyo Stock Exchange  
 Securities code: 6694  
 URL: <https://www.zoom.co.jp/>  
 Representative: Masahiro Iijima, CEO  
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 Scheduled date to file quarterly securities report: November 14, 2022  
 Scheduled date to commence dividend payments: None  
 Preparation of supplementary material on quarterly financial results: Yes (in Japanese only)  
 Holding of quarterly financial results briefing: None

(Yen amounts are rounded down to millions, unless otherwise noted.)

### 1. Consolidated financial results for the nine months ended September 30, 2022 (from January 1, 2022 to September 30, 2022)

#### (1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine months ended								
September 30, 2022	8,835	(9.5)	38	(96.1)	61	(93.3)	(44)	—
September 30, 2021	9,764	42.7	966	262.1	918	—	631	499.3

Note: Comprehensive income For the nine months ended September 30, 2022: ¥841 million [(8.0)%]  
 For the nine months ended September 30, 2021: ¥914 million [—%]

	Basic earnings per share	Diluted earnings per share
	Yen	Yen
Nine months ended		
September 30, 2022	(10.54)	—
September 30, 2021	147.37	145.12

Note: The company conducted a two-for-one stock split of common stock on January 1, 2022. Earnings per share has been calculated as if this stock split had taken place at the beginning of the nine months ended September 30, 2021. Although dilutive shares exist, diluted earnings per share are not stated as earnings per share were negative in the nine months ended September 30, 2022.

#### (2) Consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio
	Millions of yen	Millions of yen	%
As of			
September 30, 2022	14,095	6,510	45.5
December 31, 2021	10,829	5,911	53.9

Reference: Equity  
 As of September 30, 2022: ¥6,407 million  
 As of December 31, 2021: ¥5,835 million

## 2. Cash dividends

	Annual dividends per share				
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended December 31, 2021	—	0.00	—	102.00	102.00
Fiscal year ending December 31, 2022	—	0.00	—		
Fiscal year ending December 31, 2022 (Forecast)				50.00	50.00

Note: Revisions to the forecast of cash dividends most recently announced: None

The company conducted a two-for-one stock split of common stock on January 1, 2022. For the fiscal year ended December 31, 2021, the actual amounts of dividends prior to the stock split are presented.

## 3. Forecast of consolidated financial results for the fiscal year ended December 31, 2022 (from January 1, 2022 to December 31, 2022)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full Year	13,000	(3.1)	700	(44.4)	650	(46.6)	400	(53.2)	92.87

Note: Revisions to the forecast of consolidated financial results most recently announced: None

\* **Notes**

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in the change in scope of consolidation): None
- (2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: Yes
- (3) Changes in accounting policies, changes in accounting estimates, and restatement
- (i) Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
  - (ii) Changes in accounting policies due to other reasons: None
  - (iii) Changes in accounting estimates: None
  - (iv) Restatement: None

(4) Number of issued shares (common shares)

- (i) Total number of issued shares at the end of the period (including treasury shares)

As of September 30, 2022	4,594,824 shares
As of December 31, 2021	4,594,824 shares

- (ii) Number of treasury shares at the end of the period

As of September 30, 2022	311,363 shares
As of December 31, 2021	316,138 shares

- (iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

Nine months ended September 30, 2022	4,268,498 shares
Nine months ended September 30, 2021	4,285,109 shares

Note: The company conducted a two-for-one stock split of common stock on January 1, 2022. Earnings per share has been calculated as if this stock split had taken place at the beginning of the fiscal year ended December 31, 2021.

\* Quarterly financial results reports are exempt from quarterly review conducted by certified public accountants or an audit corporation.

\* Proper use of earnings forecasts, and other special matters

The forecasted financial information described above are based on information currently available to and assumption considered to be reasonable. Actual financial results may differ significantly due to potential risks and uncertainties.

# **Contents of the Attached Materials**

## **1. Consolidated financial statements**

(1) Consolidated balance sheets

(2) Consolidated income statements

(3) Consolidated comprehensive income statements

# 1. Consolidated financial statements

## (1) Consolidated balance sheets

(Millions of yen)

	As of December 31, 2021	As of September 30, 2022
<b>Assets</b>		
Current assets		
Cash and deposits	2,067	1,985
Notes and accounts receivable- trade	1,950	-
Notes and accounts receivable - trade, and contract assets	-	1,574
Merchandise and finished goods	2,963	4,582
Raw materials and supplies	155	1,320
Other	915	1,629
Allowance for doubtful accounts	(18)	(19)
Current assets total	8,035	11,072
Non-currents assets		
Property, plant and equipment	548	526
Intangible assets		
Goodwill	1,397	1,539
Other	79	71
Intangible assets total	1,476	1,610
Investments and other assets		
Other	962	1,078
Allowance for doubtful accounts	(192)	(192)
Investments and other assets total	769	886
Non-current assets total	2,794	3,023
Assets total	10,829	14,095

(Millions of yen)

	As of December 31, 2021	As of September 30, 2022
<b>Liabilities</b>		
Current liabilities		
Accounts payable-trade	1,000	1,381
Short-term loans payable	1,346	2,759
Current portion of long-term loans payable	160	181
Income taxes payable	265	19
Provision for bonuses	38	68
Provision for product warranties	57	48
Other	805	1,966
Current liabilities total	3,675	6,426
Non-current liabilities		
Long-term loans payable	1,041	940
Retirement benefit liability	150	163
Other	50	54
Non-current liabilities total	1,242	1,158
Liabilities total	4,917	7,584
<b>Equity</b>		
Shareholder's equity		
Capital stock	212	212
Capital surplus	261	261
Retained earnings	5,525	5,234
Treasury shares	(374)	(370)
Shareholder's equity total	5,625	5,337
Accumulated other comprehensive income		
Foreign currency translation adjustment	220	1,079
Remeasurements of defined benefit plans	(9)	(9)
Accumulated other comprehensive income total	210	1,070
Non-controlling interests	75	102
Equity total	5,911	6,510
Liabilities and equities total	10,829	14,095

## (2) Consolidated income statements

(Millions of yen)

	Nine months ended September 30, 2021	Nine months ended September 30, 2022
Net sales	9,764	8,835
Cost of sales	5,595	5,494
Gross profit	4,168	3,340
Selling, general and administrative expenses	3,202	3,303
Operating profit	966	38
Non-operating income		
Interest income	0	0
Foreign exchange gains	-	30
Refund of import duty	-	17
Subsidy income	-	3
Other	0	1
Total of non-operating income	1	53
Non-operating expense		
Interest expense	22	29
Sales discounts	12	-
Foreign exchange losses	13	-
Other	0	0
Total of non-operating expense	49	30
Ordinary profit	918	61
Extraordinary loss		
Loss on disposal of fixed assets	-	33
Total of extraordinary loss	-	33
Profit before income taxes	918	28
Income taxes	246	55
Profit (loss)	672	(26)
Profit attributable to non-controlling interests	40	18
Profit (loss) attributable to owners of parent	631	(44)

### (3) Consolidated comprehensive income statements

(Millions of yen)

	Nine months ended September 30, 2021	Nine months ended September 30, 2022
Profit (loss)	672	(26)
Other comprehensive income		
Foreign currency translation adjustment	240	868
Remeasurements of defined benefit plans	1	0
Total other comprehensive income	242	868
Comprehensive income	914	841
Comprehensive income attributable to owners of parent	872	814
Comprehensive income attributable to non-controlling interests	42	26